Platform-App-Builder Dumps

Salesforce Certified Platform App Builder (SP19)

https://www.certleader.com/Platform-App-Builder-dumps.html

NEW QUESTION 1
AtUniversal Containers, the Account object has a Master-Detail relationship with an Invoice custom object. The App Builder would like to change to a lookup field, but is not able to do so. What could be causing this?

A. The invoice must have at least one Master-Detail field for reporting.
B. The Account record includes Invoice roll-up summary fields.
C. The Invoice records have existing values in the Account.
D. The Account is included in the workflow on the Invoice object.

Answer: B

NEW QUESTION 2
After universal containers converted qualified leads. Sales reps need to be able to report on converted leads. How should an app builder support for this requirement ?

A. Enable preserve lead status in the leadconversion settings
B. Assign the representative view and edit converted leads permission
C. Ensure the representative has read access to the original lead records
D. Create a custom report type with converted leads as the primary object

Answer: A

NEW QUESTION 3
Northern Trail Outfitters wants to broadcast an email to 7,000 contactsm Salesforce on a regular basis but realizes Salesforce is mass functionality has a limitation on the number erf emails that can be sent each day.
What action should the app builder take?

A. Request Salesforce increase the number of maximum daily emails.
B. Develop Apex code and bghtnrrvg web component to send dairy emails
C. Research and evaluate products available on AppExchange to send mass emails.
D. Export Contacts to a CSV file and use an email client to send tha emails.

Answer: C

NEW QUESTION 4
Universal Containers has a Lightning record page that supports both the mobile app and desktop. An app builder has downloaded a custom Lightning component from AppExchange, but users areunable to view the component on mobile devices.
What can be the issue?

A. The record page needs to be activated.
B. The component has been developed for Desktop Pages.
C. The component needs to be activated.
D. The record page template is unable to supportmobile devices.

Answer: B

NEW QUESTION 5
DreamHouse Realty wants to track how many lifts are being installed into customer garages. The To Be Installed custom checkbox field on the custom Lift object should be checked and an external system should be notified via an outbound message the nextday when a lift is sold.
What automation tool should be used to complete this task?

A. Approval process
B. Workflow
C. Flow
D. Process Builder

Answer: B

NEW QUESTION 6
DreamHouse Realty (DR) employees started using company-owned airplanes for work travel after Ursa Major Solar was acquired. DR executives want to automate thesubmission travel request forms to enforce the Internal policy.
How should an app builder automate travel requests based on these criteria?

A. Process Builder
B. Workflow rule
C. Approval process
D. Apex

Answer: C

NEW QUESTION 7
An app builder needs to deploy a new account detail page layout from sandbox to production.
Which three components should an app builder include in the Change Set to ensure it deploys successfully and visually as expected?
Choose 3 answers

A. Detail page layout
B. Custom fields
C. Custom actions
D. Lightning App Builder
E. System administrator profile

Answer: ABC

NEW QUESTION 8
A Service Coordinator (SC) for Ursa Major Solar (UMS) does a final review of work orders owned by a technician for a specific region before the records are submitted for an invoice. Beforeclosing out the work order, the SC needs to modify data or remove attachments that were added by mistake. The SC also needs access to any other related records owned by the technician.
What solution would provide the required access, given a private data model?

A. Give the SC a permission set with the Modify All Data system permission.
B. Put the SC in the role hierarchy above the technicians whose work orders they review.
C. Create a workflow rule that updates records owned by technicians in that regionwith the SC.
D. Change work order access on the SC's profile to 'Modify All.

Answer: B

NEW QUESTION 9
Universal Containers utilizes opportunities and a custom object called Detaited.Sales__c. The company would like to roll sales metrics up to an opportunity for only Detailed.Sales__c records that have their picklist status set to Active.
What is the recommended method for the app bunder to achieve this request?

A. Utilize the AppExchange to download a third-party application that can roH up the sales dollars with the appropriate filter.
B. Create a master-detail relationship between the parent and child object with a roll-up summary field that fitters on the status held.
C. Create a lookup relationship between the parent and child object with a roll-up summary held that filters on the status field.
D. Utilize Apex code to roll up the desired amounts.

Answer: B

NEW QUESTION 10
Cloud Kicks (CK) wants to simultaneously delete a Suppliere record and all SupplierItem__c records if a partnership ends with a supplier.
What solution could an app builder use to meet the requirement?

A. Many-to-many
B. Indirect lookup
C. Hierarchical
D. Master-detail

Answer: A

NEW QUESTION 10
An app builder at Universal Containers has been asked to add the Chatter feed to a custom object record page. Which approach should the app builder use?

A. Add the standard Chatter feed component.
B. Add the standard related list component
C. Add a custom Chatter feed component
D. Add the Chatter feed component from the AppExchange.

Answer: A

NEW QUESTION 14
The app builder at Cloud Kicks has created a custom object named Delivery__c to track the details of products shipped to customers.
Which two actions should the app builder take to prevent users in the shipping department from deleting delivery records?
Choose 2 answers

A. Remove the Delete permission from the Shipper profile.
B. Change the organization-wide default of deliveries to Private.
C. Remove the delete button from the Delivery page layout.
D. Use a permission set to remove the Deletepermission.

Answer: AC

NEW QUESTION 18
Cloud Kicks (CK) wants to track orders against inventory, ensuring its ability to fulfill order requests. CK created a junction object called Request Inventory to enable many-to-many relationships with the Inventory and Order objects.
What does the app builder need to provide to ensure users can view Request Inventory records?

A. Read access to both master objects.
B. Apex-based sharing on the first master object.
C. Sharing rules on Request Inventory object.
D. Read access to the first master object.

Answer: A

NEW QUESTION 23
Which two places can an app builder go to see a list of available Custom Lightning components in their org? Choose 2 answers

A. Visualforce components in Setup
B. Lightning component Generator
C. Lightning App Builder
D. Lightning components in Setup

Answer: CD

NEW QUESTION 28
Cloud Kicks wants to make sure that users without the Marketing role are unable to update the Contact Retail Opt In picklist field to Yes.
What validation rule would an app builder use to prevent other users from making this update?

A. AND($UserRole.Name != 'Marketing',ISCHANGED(Retail_Opt_In__c), ISPICKVAL(Retail_0pt_In_c,"Yes"))
B. AND($UserRole.Name != 'Marketing', Retail_Opt_In_c = "Yes")
C. AND($UserRole.Name = 'Marketing', ISPICKVAL(Retail_Opt_In_c,"Yes"))
D. AND($UserRole.Name = 'Marketing', Retail_Opt_In__c= "Yes")

Answer: A

NEW QUESTION 33
What are two reason to create an unmanaged package? Choose 2 answers

A. Distributing open-source projects on the AppExchange.
B. Publishing anapplication for sale on the AppExchange
C. Deploying from a Developer Edition environment
D. Distributing upgradeable components to other Salesforce org

Answer: AD

NEW QUESTION 34
Ursa Major Solar (UMS) uses a public sharing model for accounts. UMS would like to move to a more restrictive sharing model but wants the Sales team to continue to have access to all account records with the sales record type.
Which two actions should an appbuilder complete to implement this change? Choose 2 answers

A. Update the Sales profile.
B. Update the organization-wide defaults
C. Create a criteria based sharing rule.
D. Create an owner-based sharing rule.

Answer: BC

NEW QUESTION 39
Universal Containers uses a private sharing model on Accounts. User A and user B both own Accounts of theirown and have both been sent a new account record in an email owned by user C to take a look at. User A is able to open and view the record but user B receives an insufficient privileges error. User A and user B have the same role in the role hierarchy as user.
What are the three reasons user A has access but user B is unable to access the record? Choose 3 answers

A. User A is on the same account team as user C.
B. User A and user B have different profiles.
C. User C has manually shared the record with userA.
D. User A was granted an additional permission set.
E. User A is in a public group that has access via a sharing rule.

Answer: ACE

NEW QUESTION 44
Universal Containers (UC) tracks Account locations in Zip Code, a custom text field with a validation rule to enforce proper formatting of the US ZIP+4 code for UC's orders.
What formula should the app builder create on Order to display only the first five digits of Zip Code from the parent Account?

A. BEGINS(Account.Zip_Code_r, 5)
B. TEXT(Account.Zip_Code_c, 5)
C. LEFT(Account.Zip_Code_c, 5)
D. LPAD(Account.Zip_Code_r, 5)

Answer: C

NEW QUESTION 47
What should an app builder consider when choosing a template for a new Lightning record page?

A. The template is unable to be changed after the initial save.
B. To view the record page, users need "View All Data" permissions for the object.
C. A Page structure will automatically adapt to the device being used to view the record page.
D. Select a new template for each type of device users use to view the record page.

Answer: C

NEW QUESTION 48
Cloud Kicks wants to display 10 key fields at once in a separate section at the top of opportunity records on the desktop.
Which componentshould an app builder add to the record page to enable this functionality?

A. Path
B. Highlights Panel
C. Custom Lightning Web Component
D. Accordion

Answer: B

NEW QUESTION 52
Cloud Kicks (CK) Is finding sales reps are Inconsistent in data entry when deals are won. CK requires that custom shoes are shipped within two weeks after the close date. A custom field called Scheduled Ship Date on the opportunity records the ship date.How should the app butler ensure this field is properly filed out before setting the opportunity to closed won?

A. OR(ISPICKVAL(StageName ,"Closed Won") && (Scheduled_Ship_Date_cCloseDate)>14,ISBLANK(Scheduled_Ship_Date_c))
B. OR(ISPICKVAL(StageName ="Closed Won") && (Scheduled_Ship_Date c- CloseDate) > 14,ISBLANK(Scheduled_Ship_Date__c))
C. ISPICKVAL(StageName ,"Closed Won") && (Scheduled _Ship_Date_c-CloseDate) > 14
D. ISPICKVAL(StageName= CloseDate) > 14,losed Won") && (CloseDateScheduled_Ship_Date_c)>14

Answer: A

NEW QUESTION 53
The Director of customer service wants to receive a notification when a case stays in the '' new'' status for more than four business hours.
Which two automation processes should be used to accomplish this? Choose 2 answers

A. Escalation rules
B. Flow Builder
C. Process Builder
D. Scheduled Apex

Answer: AC

NEW QUESTION 55
Cloud Kicks has created acustom object called Interests which is joined to Accounts by way of a junction object called Account Interest.
What is the impact to users attempting to view an Account and the associated Account Interest records if they are without read access to the Interest object?

A. Users will be able to view the Account Interest records and will have read-only access to the Interest records.
B. Users will be unable to view Account records that have a related Account Interest record.
C. Users will be unable to view the Account Interest records or the Interest records.
D. Users will be able to view the Account Interest record, but unable to view the field or any information relating back to the Interest record.

Answer: B

NEW QUESTION 58
An app builder at Northern Trad Outfitters created a sandbox template for Accounts, Projects, and Project Milestones to reconfigure some flows for the project management app.
Which type of testing environment should the app builder create?

A. Developer
B. Partial Copy
C. Developer Pro
D. Scratch Org

Answer: B

NEW QUESTION 61
The developer at Universal Containers wants to test code in a sandbox environment. In order to ensure the code works properly, the sandbox needs to have at least half a gigabyte of data. The sandbox will need to be refreshed after each three-day sprint.
What type of sandbox should the App Builder provision to the developer?

A. Developer
B. Full Copy
C. Developer Pro
D. Partial Data

Answer: C

NEW QUESTION 66
Universal Containers wants users to have access to the pricing guidelines document when viewing a Contract related to an Account.
What feature should an app builder use to create easy access to the document?

A. Quick Action on the Contracts object
B. Quick Action on the Account object
C. A custom detail page link on the Account object
D. A custom detail page link on the Contract object

Answer: D

NEW QUESTION 69
The marketing team at UVC has a list of 400 leads it wants to upload to Salesforce. The team need to avoid creating duplicate records. Which two actions should be taken to meet this requirement? Choose 2 answers

A. Utilize a Lead Matching Rule and corresponding Duplicate Rule to block newly created duplicate leads.
B. Upload the lead list using the import wizard and select a Matching type to prevent duplicate lead creation.
C. Use Data Loader's update function to import lead and match to existing records based on e-mail address.
D. Enable Duplicate Matching in the Data Management section in Setup and activate the Lead-to_Lead scenario.

Answer: AB

NEW QUESTION 71
Universal Containers wants to match Opportunity data from Salesforce to the records in a financial database. What is required to configure an indirect lookup relationship in Salesforce between the Salesforce Opportunity
records and those in a financial database?

A. Salesforce Record ID
B. TEXT(Id)
C. External ID
D. CASESAFE(Id)

Answer: C

NEW QUESTION 73
The appraisal team at DreamHouse Realty wants to leverage Salesforce mobile app.
What are three things an app builder should do to optimize mobile experience? Choose 3 answers

A. Use Global Actions to make it easy to perform vital functionality on mobile.
B. Avoid using default field values so that the user is required to fill in all fields on the screen.
C. Minimize the amount of formulafields and lookup fields to reduce page load time.
D. Create individual customized layouts for different phone operating systems.
E. Put the most important fields in the compact layout so they are easy to find.

Answer: ACE

NEW QUESTION 77
The sales Operations team at AWS Computing deletes accounts for a variety of a reasons. The sales ops director is worried that the Sales team may delete accounts that sales reps areactively selling into.
Mow should the app builder keep accounts with open opportunities from being delected?

A. Create an Apex Trigger on the Account object
B. Create a validation rule on the Account object.
C. Remove the delete button on the accountlayout
D. Remove the Delete permission from the Sales Rep profile.

Answer: A

NEW QUESTION 81
An app builder is preparing to deploy a new app from the sandbox to production using change sets. What two considerations should an app builder keep in mind during this process?
Choose 2 answers

A. Salesforce Connect automatically establishes a link between environments.
B. Change sets do not include all components and may have to perform some changes manually.
C. Users should be logged out of production when receiving inbound change sets.
D. Transactions will revert if the deployment errors.

Answer: BD

NEW QUESTION 82
Cloud Kicks wants to summarize the number of open Cases related to an Account, as well as the number of closed Cases to indicate whether customer support utilization is high, medium, or low. Two number fields have been created: NUM_Open_Cases__c and NUM_Closed_Cases_c
Which two automation solutions would meet these business requirements? Choose 2 answers

A. AppExchange
B. Process Builder
C. Workflow
D. Apex

Answer: BD

NEW QUESTION 83
An app builder noticesseveral Accounts converted from Leads are missing information they expected to be caught via Account validation rules.
What could be the source of this issue?

A. The lead settings are unchecked to require validation for converted leads.
B. Account validation rules fail to validate on records converted from a lead.
C. The lead settings are allowing users to intentionally bypass validation rules.
D. Lead validation rules fail to validate on records when they are being converted.

Answer: B

NEW QUESTION 84
Ursa Major Solar's service department gets requests for several types of services, such as installation, repair, and maintenance. Service managers need to be able totell when maintenance was last done on on asset to help determine If they are meeting contract agreements, but the last maintenance date can be difficult to determine when there are many work orders related to the asset. They think it would be helpful to have a field auto-populated on the Asset record when a maintenance work order gets closed.
What tool should an app builder recommend to help meet this requirement?

A. Visualforce
B. Roll-up Summary
C. Apex Trigger
D. Flow

Answer: D

NEW QUESTION 89
Ursa Major Solar wants to convert the relationship between Galaxy and Star from a lookup relationship to a master-detail relationship so each Galaxy record can be equipped with a roll-up summary count of Star records.
Which twoconsiderations should be made? Choose 2 answers

A. The Star records are all required to have an existing value in their Galaxy field.
B. The Galaxy object has fewer than two existing master-detail relationships.
C. The Galaxy object is required to containexisting roll-up summary fields.
D. The Star object has fewer than two existing master-detail relationships.

Answer: AD

NEW QUESTION 93
An app builder has created a custom Lightning App and wantsto make it available to the internal users at Universal Containers.
Which two steps are necessary to accomplish this task?
Choose 2 answers

A. Add the app to a Visualforce page.
B. Upload the app to Static Resources.
C. Create a subdomain using My Domain.
D. Build a Custom Tab for the app.

Answer: AD

NEW QUESTION 95
Universal Containers (UC) has large data volumes and is nearing data storage limits. The planned solution is to archive historical data to reduce data storage inSalesforce; however, UC would still like to use reports, queries, and lookups on the archived information.
Which two options could meet this requirement? Choose 2 answers

A. Big objects
B. Custom objects
C. Related objects
D. External objects

Answer: AD

NEW QUESTION 97
DreamHouse Realty wants to import its property records from an external system into Salesforce. The app builder will use an external ID field to house the property ID from the externalsystem.
Which two details should the app builder know when using external ID fields? Choose 2 answers

A. An external ID field can be a number field.
B. An external ID field can be a URL field.
C. An external ID field can be a phone field.
D. An external IDfield can be a text field.

Answer: AD

NEW QUESTION 98
Universal Containers's app builder has been tasked with replacingworkflow rules and Apex triggers with Process Builders where possible.
What are two important considerations an app builder should know before the project is started? Choose 2 answers

A. Avoid generating infinite loops.
B. Apex has a different SOQL querylimit than Flow.
C. Create a process for each workflow rule.
D. Combine actions when possible.

Answer: AD

NEW QUESTION 99

A Cloud Kicks employee submitted an opportunity for approval by their manager.
What would happen if the employee attemptsto edit the description field after submission?

A. User will be presented with a 'Record Lock' notification.
B. User will be able to edit the description field only.
C. User will see the record is now owned by their manager.
D. User will be able to edit the name, but unable to edit the description.

Answer: A

NEW QUESTION 103

Universal Containers has deployed custom tabs to Production via changes sets, without including the profile settings or permission sets.
What is the settings for the visibility of custom tabs?

A. Custom tabs are default off forall users.
B. Custom tabs are default on for all uses.
C. Custom tabs are hidden for all users.
D. Custom tabs are NOT deployed.

Answer: A

NEW QUESTION 104

Universal Containers created a custom object called Component to capture details about products sold. What approach should an app builder take to show Component as a related list on Product?

A. Create a master-detail relationship on Product to Componen
B. Add the Component related list to the Product page layout.
C. Create a junction object to relate Component and Produc
D. Add the Component related list to the Product page layout.
E. Create a roll-up on Produc
F. Add the Component related list to the Product page layout.
G. Create a lookup relationship on Component to Produc
H. Add the Component related list to the Product page layout.

Answer: D

NEW QUESTION 108

What are two capabilities of Schema Builder? Choose 2 answers

A. Editing custom settings
B. Creating a new record type
C. Showing selected objects on a page
D. Viewing page layouts in a new window

Answer: CD

NEW QUESTION 111

The Recruiting ream at AW Computing captures thejob acceptance and date of hire of a candidate on the Job Application custom object. Once the candidate accepts the recruiter s job offer, the date of hire should be entered and not be changed on subsequent cecord edit.
Which validation formula should the app builder use?

A. NOT(ISCLANK(Job_Accepted_c)) && ISCHANGED(Hire_Date_c)
B. (ISBLANK(Job_Accepted_c) II NOT(lSCMANGED(Mire_Daie_c))
C. NOT{IS&IANK(Job_Accepted_c)) II ISCHANGED(Hire_Date_c)
D. (ISBLANK(Job_Accepted_c) && NOT(ISCHANGED(Hire_Date_c))

Answer: A

NEW QUESTION 113

Universal Containers would like to automatically assign a specific permission set to new users. How can this requirement bemet? Choose 2 Answers

A. Create an approval process on the User object to assign a permission set
B. Create a flow on the user object to assign a permission set.
C. Create a lightning process on the user object to launch a flow.
D. Create a workflow rule on the User object to assign a permission set.

Answer: CD

NEW QUESTION 114
Universal Containers wants to streamline its data capture process by linking fields together. They wish to do this sothat the available value on dependents fields are driven by value selected on controlling fields. Which consideration supports the stated requirements? Choose 3 answers

A. The import wizard only allows value to be imported into a dependent picklist if theymatch the appropriate controlling field
B. Custom picklist field can be either controlling or dependent field
C. Multi select picklist can be dependent picklist but not controlling fields
D. Standard and custom picklist fields can be dependent fields.
E. Checkbox fields can be controlling fields but not dependent fields

Answer: BCE

NEW QUESTION 117
A user is unable to use inline editing on a list view. A quick check verifies the user should be able to perform inline editing as they have been assigned the appropriate permissions.
Which two conditions should the app builder review? Choose 2 answers

A. If the list view restricts sharing for the user
B. If the list view selected is the recently viewed list view
C. If the list view contains a chart created by the user
D. If the listview contains more than one record type

Answer: AD

NEW QUESTION 120
Universal Containers implemented an application process that uses custom objects Internships and Applications. The organization-wide default for Internships has been set to private and is the master in the master-detail relationship with Applications. The VP of HR wants to allow edit access to Applications to recruiters.
How should an app builder configure the proper access?

A. Set the organization-wide default on the Applications object to Read/Write.
B. Add a sharing rule that grants the users Read/Write access to the Internship records.
C. Create a queue for the web applications and assign access to the users who will be editing the records.
D. Create a sharing rule that grants the users Read/Write access to the Application records.

Answer: B

NEW QUESTION 121
UC has arequirement that an opportunity should have a field showing the value of its associated account's billing state. This value should not change after the opportunity has been created. Is there a recommended solution to configure this automated behavior?

A. Formula field
B. Apex
C. Workflow
D. Roll-up summary field

Answer: C

NEW QUESTION 124
An app builder installs an unmanaged package in a full copy sandbox that ts an exact match for production, and now they are ready to install it m production.
When the app builder attempts to install the package in production, it fails.
Why did the package fail to install?

A. Incorrect license types
B. Package features not compatible
C. Object limits exceeded
D. Apex unit test failures

Answer: D

NEW QUESTION 129
SERVICE AGENTS ARE REQUIRED TO CONFIRM A USER IDENTITY BEFORE PROVIDING SUPPORT INFORMATION OVER THE PHONE. WHAT FEATURE CAN AN APP BUILDER USE TO HELP AGENTS MEET THIS REQUIREMENT?

A. Include Surveys as a Case related list
B. Case Validation Rules
C. Add Path to the top of the Case layout
D. Guided Action Flows on the record page

Answer: D

NEW QUESTION 131
Universal Containerswants to create a report to show job applications with or without resumes. What considerations should the app builder be aware of when creating the custom report type?

A. An app builder is unable to create custom report types for objects they do not have permissions for.
B. Once the report type has been deployed it is unable to be deleted.
C. A primary object selection is locked once the custom report type has been saved.

D. When a custom or external object is deleted the report type and reports remain butcause an error when the report is run.

Answer: C

NEW QUESTION 134
Sales reps at Cloud Kicks (CK) forget to submit for approval when CK needs orders reviewed before close won. CK wants to automatically submit opportunities into the Secure Commitment Stage to eliminatemanual submission.
Which three features would meet the business requirements? Choose 3 answers

A. Workflow
B. Process Builder
C. Apex
D. Chatter action
E. Flow

Answer: BCE

NEW QUESTION 138
Cloud Kicks (CK) wants to set up a custom child object to track gift cards issued to a customer. A key requirement is to track the total number of gift cards opened and gift cards issued on an Account. CK wants topermanently ensure the gift cards are unable to be moved across any other Account once it is created.
On the gift card object, what type of field should be created to support this requirement?

A. Master-detail relationship
B. Roll-up summary
C. Formula
D. Lookup relationship

Answer: A

NEW QUESTION 141
An app builder has deployed a change set from a sandbox to production. There is a long delay in the deployment.
What can be causing the delay?

A. Profiles are included in the change set.
B. A field type change is included in the change set.
C. Dependentfields are included in the change set.
D. Roles are included in the change set.

Answer: B

NEW QUESTION 146
Universal Containers wants to improve the process to create Opportunity records related to an Account. Many fields can be populated based on the Account record. Some fields require input from the user.
What should an app builder configure to meet the requirement?

A. Process Builder triggered from Opportunity update
B. Quick Action on the Account object
C. Quick Action on the Opportunity object
D. Process Builder triggered from Account update

Answer: B

NEW QUESTION 150
DreamHouse Realty requires that field value changes for certain fields such as Asking_Price__c and Real_Estate_Agent„c on their House__c custom object show up prominently on Chatter.
What Chatter feature shouldthe app builder utilize?

A. Thanks
B. Publisher Actions
C. Topics
D. Feed Tracking

Answer: D

NEW QUESTION 155
The convert button on leads should NOT appear until the lead status picklist is set to a qualified. What should an app builder suggest to meet these requirements?

A. Picklist dependency, page layouts, record types
B. Custom button, validation rule, record types
C. Process builder field update, quick action, record type
D. Page layout, record types, process builder field update

Answer: D

NEW QUESTION 158

Nickname__c is a custom text field on a contact record that is utilized to overridethe contact name appearing on an email template. This field is not required and is not always filled in.
Which formula should an app builder use to select the contact's preferred name for email communications?

A. IF(NOT(ISBLANK(Nickname__c)),Nickname_c,FirstName)
B. IF(TEXT(Nfckname__c), Nickname_c,FirstName)
C. IF(ISNUUL(Nteknarne _..c),Nicknamec,Firstftame)
D. IF(NOT(BLANKVALUE(Nickname__c)),Nickname__c, FirstName)

Answer: A

NEW QUESTION 161
Universal containers wants to ensure that they are accepting clean data from their users and verify that important fields are entered. Whatshould an app builder recommend to meet this requirement?

A. Update the important fields to be required on the page layout
B. Make a formula field to check the format of the important fields
C. Create a workflow rule to check the fields are formatted correctly
D. Configure a validation to require a field for a specific record type

Answer: D

NEW QUESTION 164
Universal Containers has two types of applicants, hourly and salary. There are separate record types for each. Whileall members of the human resource department need to be able to view all applicant records, only the hiring Manager and VP of HR should be able to create salary applicant records.
What should the app builder recommend to meet this requirement?

A. Update the org-wide default to private and create a sharing rule for the role of recruiting manager.
B. Create a permission set containing the salary record type and assign it to the appropriate users.
C. Remove "create" permission for the salary applicant objectfor everyone except the manager and VP.
D. Configure the hourly record type as the default and instruct non-management users to accept the default record type.

Answer: B

NEW QUESTION 168
An app builder needs a custom solution and is considering using community. Ease of updates is the primary consideration.
What should the app builder consider?

A. A managed package from AppExchange
B. An unmanaged package from AppExchange
C. An open-source unmanaged package
D. An open-source custom development

Answer: A

NEW QUESTION 169
Universal Containers generates leads from three different sources: web, trade shows, and partners. Some of the information collected is applicable to all sources, there is alsoinformation that is unique to each type of lead. What should an app builder configure to meet these requirements?

A. Create three lead record types each with its own page layout containing the relevant fields
B. Create a partner community and a record typefor web and trade show leads
C. Create three sections on the lead layout and instruct users to collapse the non-relevant fields
D. Create custom page payouts for each type of lead only containing the relevant fields

Answer: C

NEW QUESTION 174
The app builder at UrsaMajor Solar has just created a master-detail relationship between a parent object Galaxy__c and child object Star__c.
What would be the effect of creating this type of relationship if users want to report on Galaxy__c with Star__c?

A. A Star__c report typewith Galaxy__c as a field will be automatically created.
B. A new custom report type will need to be created for Star__c with lookup fields from Galaxy__c.
C. A Galaxy__c with Star__c report type will be automatically created.
D. A new custom report typewill need to be created for Galaxy__c with Star__c.

Answer: D

NEW QUESTION 175
Universal Containers has a new custom object for Invoices that includes an InvoiceNumber field, Before the Invoice object can be used, invoices will be migratedfrom an external system maintaining their current InvoiceNumber. After the migration, salesforce will be the system of record and each new Invoice created in Salesforce must have a unique InvoiceNumber.
How should the app builder configure the InvoiceNumber field?

A. Create a Text filed for the original InvoiceNumber and an AutoNumber field for the Salesforce InvoiceNumber.
B. Create a Text field and mark it as a unique external ID field.
C. Create a Text field, then change it to AutoNumber after the migration.
D. Create an AutoNumber field and migrate the Invoices

Answer: B

NEW QUESTION 177
An App Builder wants to deploy a new version of an auto launched flow to production in an active state so that the new functionality Is immediately available to users
What should the App Builder rake Into consideration when planning the deployment?

A. Verify there is an Apex test that provides test coverage for the Flow.
B. Grant user access to the Flow.
C. Manually activate the Flow after deployment
D. Include the Process Builder calling theFlow In the deployment

Answer: A

NEW QUESTION 182
Universal Containers uses a custom picklist called Account_Region__c on the Account object. The vice president of sales has asked that the value of this field is visible on Opportunities. How should an app builder create this solution?

A. Lookup field
B. Field-level security
C. Field history tacking
D. Cross-object formula field

Answer: C

NEW QUESTION 184
An app builder has a custom component they want to make available on the utility bar, but the component isunavailable.
How should the component be tagged?

A. For use on record pages.
B. For use in Lightning App Builder.
C. For use on the utility bar.
D. For use in App Manager.

Answer: B

NEW QUESTION 186
At Ursa Major Solar, there is a single Lightning record page for the Celestial Bodies custom object; however, there is a Lightning component the app builder wants to restrict to mobile app users.
Which feature on the Lightning app builder should be utilized?

A. Chatter feed
B. Highlights panel
C. Component visibility filter
D. Related list quick links

Answer: C

NEW QUESTION 187
AnApp Builder at UVC would like to prevent users from creating new records on an Account related list by overriding standard buttons. Which two should the App Builder consider before overriding standard buttons?

A. Standard buttons can be changed on lookup dialogs, list views, and search result layouts
B. Standard buttons can be overridden with a Visualforce page
C. Standard buttons that are not available for overrides can still be hidden on page layouts
D. Standard buttons can be overridden, relocated onthe detail page, and relabeled

Answer: BC

NEW QUESTION 189
Cloud Kicks has leads owned by users and queues. The sales manager wants the status to change to working when a user takes ownership.
What does an app builder need to have in the criteria to ensure the process runs without error?

A. BEGINS([Lead].OwnerId, ,,005")
B. [Lead].Owner:User.Role Is Null = False
C. [Lead].Owner:Queue.OwnerId Is Null = True
D. NOT(ISBLANK([Lead].OwnerId))

Answer: D

NEW QUESTION 190
The case handling process at Universal Containers includes multiple steps Including approvals, notifications, and fields updates. To manage and evaluate all of these changes in a single save operation, an app builder wants to use Process Builder and the Advanced option to let the process evaluate a record multiple times has been selected.
Which two options should the app builder avoid to prevent recursion? Choose 2 answers

A. IF statements
B. Setting a criteria node to No criteria-just execute the procedure
C. Invocable processes
D. The ISCHANGED function

Answer: BC

NEW QUESTION 191
Universal Containers is setting up salesforce for the first time. Management wants the sales and marketing teams to have different navigation names in the salesforce1 mobile app. Which option is available to an app builder to satisfy the requirement?

A. Create sales and marketing profiles to ensure read access to different objects
B. Create roles for sales and marketing and assign a custom homepage layout for each role.
C. Create mobile navigation menus for both the sales and marketing profiles.
D. Create public groups for sales and marketing and create mobile navigation menus for each group.

Answer: C

NEW QUESTION 195
Which opportunity standard field is available to be configured directly? Choose3

A. Forecast category
B. Stage
C. Lead source
D. Type

Answer: BCD

NEW QUESTION 198
Ursa Major Solar (UMS) has a custom object where they track Galactic Vendors. The object has four custom fields for the Galactic Vendors's location:

Street (Street__c)
City (City__c)
Planet (Planet__c)
Galaxy (Galaxy__c)

TheUMS's leadership wants these fields to be concatenated into a single formula field on two lines. Which formula fulfills this requirement?

A)

Street & BR() &
City & ", " & Planet & " " & Galaxy

B)

Street
City, Planet Galaxy

C)

Street__c & BR() &
City__c & ", " & Planet__c & " " & Galaxy__c

D)

Street__c
City__c, Planet__c Galaxy__c

A. Option A
B. Option B
C. Option C
D. Option D

Answer: C

NEW QUESTION 201
An app builder wants to use Process Builder to automate some of the work being done by the sales team. What are three capabilities ofProcess Builder that can improve productivity?
Choose 3 answers

A. Send an email alert.
B. Update a related record.
C. Send an outbound message.

D. Delete a related record.
E. Create a child record.

Answer: ABE

NEW QUESTION 205
Properly installing managed packages helps prevent conflicts with customizations made by customers and partners.
What functionality should be used to set up packages?

A. Description
B. Allow sharing
C. Help setting
D. Namespace

Answer: D

NEW QUESTION 209
Universal Containers wants to deliver purchased containers to remote construction address. In these cases the customers will supply UC with the coordinates to the location.
What type of field should the app builder use to capture this information?

A. Number
B. Goelocation
C. Text
D. External Lookup

Answer: B

NEW QUESTION 211
Sales reps at Universal Containers use Salesforce on their mobile devices. They want a way to odd new contacts quickly and then follow up laterto complete the additional Information necessary.
What mobile solution should an App Builder recommend?

A. Customize the mobile menu to move Contacts to the top.
B. Build a global action to create Contacts.
C. Add a compact layout to Contacts.
D. Use Pathand set pre-defined values

Answer: B

NEW QUESTION 215
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