Microsoft

Exam Questions MB-920

Microsoft Dynamics 365 Fundamentals Finance and Operations Apps (ERP)

NEW QUESTION 1
A company plans to implement Dynamics 365 Finance as their financial system. The company needs to know which features the system supports.
For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
Configure separation of duties for tasks that must be performed by different users.	○	○
Automatic notification for approval when an invoice created is higher than $10,000.	○	○
Scheduled generation of financial statements.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Answer Area

Statements	Yes	No
Configure separation of duties for tasks that must be performed by different users.	○	○
Automatic notification for approval when an invoice created is higher than $10,000.	○	○
Scheduled generation of financial statements.	○	○

NEW QUESTION 2
A construction services firm plans to standardize financial and payroll functions including the capability of adding timesheets to track work and costs for community improvement projects. You need to recommend a solution for the company. What should you recommend?

A. Power Platform
B. Dynamics 365 Project Operations
C. Dynamics 365 Supply Chain Management
D. Dynamics 365 Human Resources

Answer: B

NEW QUESTION 3
A retailer plans to award its customers based on the amount of money they spend. The retailer has not previously offered a customer reward program.
You need to recommend a method for tracking customer spending.
What should you recommend? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.
Hot Area:

Answer Area

App to use:

Dynamics 365 Sales
Dynamics 365 Finance
Dynamics 365 Customer Service
Dynamics 365 Commerce

Feature to implement:

Loyalty program
Customer statement
Accounts receivable transaction
Retail statement

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Answer Area

App to use:

Dynamics 365 Sales
Dynamics 365 Finance
Dynamics 365 Customer Service
Dynamics 365 Commerce

Feature to implement:

Loyalty program
Customer statement
Accounts receivable transaction
Retail statement

NEW QUESTION 4

A company plans to implement Dynamics 365 Human Resources. You need to describe the capabilities of the app to the company's human resource manager.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
You can define benefit plans including retirement, medical, and dental plans.	○	○
You can manage compliance of employees with regional employment standards and required certifications.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Graphical user interface, text, application Description automatically generated

NEW QUESTION 5
A company plans to implement Dynamics 365 Project Operations.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
You can create project-based sales orders directly from a project record.	○	○
You can create multiple quotes for a project and group them under a single opportunity record.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:
Graphical user interface, text Description automatically generated

NEW QUESTION 6
A company plans to implement Dynamics 365 finance and operations apps.
You need to recommend a feature that allow users to edit Dynamic 365 data by using Microsoft Office. Changes that you make in Microsoft Office must update Dynamic 365.
What should you recommend? To answer, select the appropriate options in the answer area.

Answer Area

You can use the [▼] feature to edit Dynamics 365 data by using Microsoft Excel.

| Open in Excel |
| Export to Excel |
| Export to Word |

A. Mastered
B. Not Mastered

Answer: A

Explanation:
Answer Area

You can use the [▼] feature to edit Dynamics 365 data by using Microsoft Excel.

| Open in Excel |
| Export to Excel |
| Export to Word |

NEW QUESTION 7
A company implements Dynamics 365 Project Operations.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	○	○
You can specify only one source of funding in a project contract.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:
Graphical user interface, text, application Description automatically generated

NEW QUESTION 8
A company plans to implement Dynamics 365 Commerce.
Some products must only be available in specific physical stores due to product weight and physical measurements.
You need to recommend a solution to meet the requirement.
What should you recommend? To answer, select the appropriate option in the answer area.

Answer Area

Implement [▼] to restrict the products that are available at each physical location.

| promotions |
| product dimensions |
| product assortments |

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Answer Area

Implement [▼] to restrict the products that are available at each physical location.

| promotions |
| product dimensions |
| product assortments |

NEW QUESTION 9
A company implements Dynamics 365 Project Operations for the sales quotation process. A qualified lead requests a quotation for services.
Which records are used for this stage of the sales process? To answer, select the appropriate option in the answer area.

| Project contract |
| Quote |
| Opportunity |
| Lead |
| Sales order |

A sales associate uses [ ] records to develop a proposal and obtain approval from an internal review team.

A. Mastered
B. Not Mastered

Answer: A

Explanation:

```
Project contract
Quote
Opportunity
Lead
Sales order
```
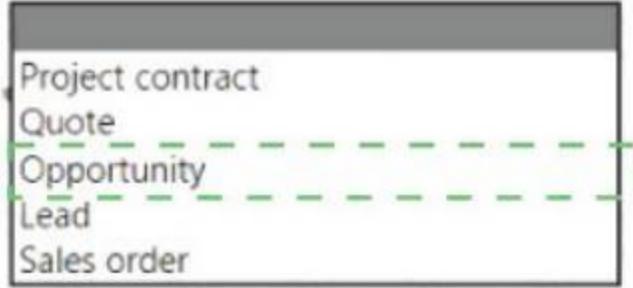
A sales associate uses

records to develop a proposal and obtain approval from an
internal review team.

NEW QUESTION 10
A company uses Dynamics 365 Finance.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.
Hot Area:

Answer Area

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	○	○
You can create a payment proposal to select a set of invoices to pay for a payment batch.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Answer Area

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	○	○
You can create a payment proposal to select a set of invoices to pay for a payment batch.	○	○

NEW QUESTION 10
A company uses Dynamics 365 Supply Chain Management. The company plans to implement Asset Management.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
Assets are single-level objects. You cannot create sub-assets.	○	○
You can define locations and assign assets to locations for tracking purposes.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Answer Area

Statements	Yes	No
Assets are single-level objects. You cannot create sub-assets.	○	⊙
You can define locations and assign assets to locations for tracking purposes.	⊙	○

NEW QUESTION 15
A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales. Different processes are used for each type of order source.
You need to ensure that you can support each type of sale. What should you recommend?

A. case management and loyalty programs
B. a mobile app and online sales
C. a retail store, an online store, and a call center
D. a mobile app and a credit card gateway

Answer: C

NEW QUESTION 16
A company is implementing expense management capabilities in Dynamics 365 Finance.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point. Hot Area:

Answer Area

Statements	Yes	No
You can configure the system to use workflows for reviews of cash advance requests.	○	○
You can configure the system to allow employees to create and manage expense reports on behalf of another employees.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Answer Area

Statements	Yes	No
You can configure the system to use workflows for reviews of cash advance requests.	⊙	○
You can configure the system to allow employees to create and manage expense reports on behalf of another employees.	⊙	○

NEW QUESTION 18
A company plans to implement a manufacturing solution that includes integrated rate shipping costs for distribution.
You need to recommend a product to the company. What should you recommend?

A. Dynamics 365 Sales
B. Dynamics 365 Field Service
C. Dynamics 365 Commerce
D. Dynamics 365 Supply Chain Management

Answer: D

NEW QUESTION 23
A company plans to implement enterprise asset management. You need to recommend solutions for the company.
What should you recommend? To answer, drag the appropriate solutions to the correct requirements. Each solution may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Options	Answer Area	
	Feature	**Option**
Dynamics 365 Finance	Track the purchase price and other acquisition costs for a large machine.	Solution
Dynamics 365 Supply Chain Management	Track the cost of spare parts, maintenance, and labor associated with a large machine through its lifecycle.	Solution
Dynamics 365 Product Visualize		

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Options	Answer Area	
	Feature	**Option**
Dynamics 365 Finance	Track the purchase price and other acquisition costs for a large machine.	Dynamics 365 Supply Chain Management
Dynamics 365 Supply Chain Management	Track the cost of spare parts, maintenance, and labor associated with a large machine through its lifecycle.	Dynamics 365 Supply Chain Management
Dynamics 365 Product Visualize		

NEW QUESTION 24
A company uses Dynamics 365 Finance.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
You can use a Microsoft Word template to export data from Dynamics 365 Finance.	○	○
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Answer Area

Statements	Yes	No
You can use a Microsoft Word template to export data from Dynamics 365 Finance.	○	○
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	○	○

NEW QUESTION 25

A company implements Dynamics 365 Finance.
You need to recommend which account types the company should use for main accounts. What should you recommend?
To answer, drag the appropriate general ledger elements to the correct accounts. Each element may be used once, more than once, or not at all.
You may need to drag the split bar between panes or scroll to view content. NOTE: Each correct selection is worth one point.

General ledger elements

- Dimension
- Main account
- Posting group

Answer Area

Scenario	General ledger element
Record the outstanding balance for a mortgage.	General ledger element
Document expenses for a department.	General ledger element
Map purchase order transactions to specific general ledger accounts.	General ledger element

A. Mastered
B. Not Mastered

Answer: A

Explanation:

General ledger elements

- Dimension
- Main account
- Posting group

Answer Area

Scenario	General ledger element
Record the outstanding balance for a mortgage.	Dimension
Document expenses for a department.	Main account
Map purchase order transactions to specific general ledger accounts.	Posting group

NEW QUESTION 27

A company plans to implement Dynamics 365 Supply Chain Management.
Which three actions can vendors perform? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

A. Change the inventory cost of items.
B. Submit invoices electronically.
C. Create transfer orders.
D. Approve purchase orders.
E. Respond to a request for quote (RFQ).

Answer: BDE

NEW QUESTION 31

A company manufactures custom medications.
You need to recommend a Dynamics 365 app that allows the company to manage the concentration of specific active ingredients, provide traceability of ingredients from supplier to customer, and substitute ingredients based on compound type.
What should you recommend?

A. Dynamics 365 Supply Chain Management
B. Dynamics 365 Product Insights
C. Dynamics 365 Customer Service
D. Dynamics 365 Asset Management

Answer: A

NEW QUESTION 32
For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
Optical character recognition (OCR) processing of expense receipts is a Dynamics 365 Financial expense management capability.	O	O
Books are assigned to depreciation profiles in the Dynamics 365 Finance Fixed asset module.	O	O

A. Mastered
B. Not Mastered

Answer: A

Explanation:
Text Description automatically generated

NEW QUESTION 33
A company implements Dynamics 365 Project Operations.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	O	O
Revenue recognition can be performed at set project milestones.	O	O
A project task can have different prices for two different resources.	O	O

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Statements	Yes	No
Users can associate one or more price lists with a customer, an opportunity, or a quote.	O	O
Revenue recognition can be performed at set project milestones.	O	O
A project task can have different prices for two different resources.	O	O

NEW QUESTION 36
A company uses Dynamics 365 Finance and Power BI. The company plans to analyze operational data for retail stores that they operate across the United States.
The company wants to analyze customer visit data based on the population in the areas where stores are located.
You need to recommend a Power BI visualization for the company. Which Power BI visualization should you recommend?

A. Basic maps
B. Doughnut chart
C. Bar chart

Answer: A

NEW QUESTION 41
A retail store uses a point of sale (POS) system to process customer sales. A customer selects several items for purchase.
The customer wants to come back to pay for the items later the same day. You need to recommend a process to support the customer request.
What should you recommend? To answer, drag the appropriate actions to the correct requirements. Each action may be used once, more than once, or not at all.
You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Actions

Recall transaction.
Void transaction.
Cancel order.
Suspend transaction.

Answer Area

Requirement	Action
Hold items.	Action
Complete sales transactions.	Action

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Actions

Recall transaction.
Void transaction.
Cancel order.
Suspend transaction.

Answer Area

Requirement	Action
Hold items.	Void transaction.
Complete sales transactions.	Recall transaction.

NEW QUESTION 44
A company implements Dynamics 365 finance and operations apps. You need to describe the shared features that are available to technical and business users to company stakeholders.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
Report customizations that are made to a specific analytical workspace apply to all users of that workspace.	○	○
The Export to Excel option exports the currently selected data that is visible in a grid on a page.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Answer Area

Statements	Yes	No
Report customizations that are made to a specific analytical workspace apply to all users of that workspace.	○	○
The Export to Excel option exports the currently selected data that is visible in a grid on a page.	○	○

NEW QUESTION 47
A company uses Dynamics 365 Finance.
For each of the following statements, select Yes if the statement is true. Otherwise, select No. NOTE: Each correct selection is worth one point.

Answer Area

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	○	○
You must have Project Operations in order to enter timesheets and expenses against a project.	○	○
Budget entries can be created from a Microsoft Excel workbook.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Answer Area

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	⊙	○
You must have Project Operations in order to enter timesheets and expenses against a project.	○	⊙
Budget entries can be created from a Microsoft Excel workbook.	⊙	○

NEW QUESTION 50
An oil refinery uses Dynamics 365 Supply Chain Management. They create work orders for their equipment and machinery.
The refinery needs to perform equipment and machinery maintenance according to internal requests.
Which maintenance type is performed in enterprise asset management based on internal requests? To answer, select the appropriate option in the answer area.

▼	maintenance in enterprise asset management is performed
Corrective	based on internal requests.
Preventive	
Reactive	

A. Mastered
B. Not Mastered

Answer: A

Explanation:
Text Description automatically generated

NEW QUESTION 51
A company plans to implement enterprise asset management by using Dynamics 365 Supply Chain Management.
Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.
NOTE: Each correct selection is worth one point.

Statements	Yes	No
You can create work orders from a maintenance schedule.	○	○
You can create maintenance requests by using the Schedule maintenance plans feature.	○	○
You can assign maintenance workers that have a specific skill to work orders and maintenance requests.	○	○

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Statements	Yes	No
You can create work orders from a maintenance schedule.	○	○
You can create maintenance requests by using the Schedule maintenance plans feature.	○	○
You can assign maintenance workers that have a specific skill to work orders and maintenance requests.	○	○

NEW QUESTION 54
An organization consisting of several companies is implementing Dynamics 365 Finance. The organization views company and department data by geographical regions and business functions.
You need to recommend organization types for the company based on the requirements.
What should you recommend? To answer, drag the appropriate organization types to the correct scenarios. Each organization type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
NOTE: Each correct selection is worth one point.

Organization types

Legal entity

Operating unit

Answer Area

Requirement	Organization type
One group must be able to define their own ledger and rules for Balance Sheet and Profit and Loss accounts.	Organization type
Define various regions in which multiple groups of business operate. All regions must use the same ledger.	Organization type

A. Mastered
B. Not Mastered

Answer: A

Explanation:

Organization types

Legal entity

Operating unit

Answer Area

Requirement	Organization type
One group must be able to define their own ledger and rules for Balance Sheet and Profit and Loss accounts.	Legal entity
Define various regions in which multiple groups of business operate. All regions must use the same ledger.	Operating unit

NEW QUESTION 59
Which two modules are included in Dynamics 365 Supply Chain Management? Each correct answer presents a complete solution.
NOTE: Each correct selection is worth one point.

A. Product information management

B. Project management and accounting
C. Service hub
D. Dynamics 365 Remote Assist
E. Master planning

Answer: AB

NEW QUESTION 62
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B. Project management and accounting
C. Service hub
D. Dynamics 365 Remote Assist
E. Master planning

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